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# Target Product Profile and Regulatory Science Roadmap

*From Targets to Clinical Candidates:  
Overview and Examples*

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# What is in an IND?

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- FDA forms 1571, 1572, 3674
  - <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4435682/>
  - <https://cersi.umd.edu/sites/cersi.umd.edu/files/S07%20-%2001%20CDER%20Milstein%20Lwin.pdf>
- Mfgr. Letter of Authorization: CMC, pharmacology and toxicology
- Clinical protocol (usually Phase 1 safety, dose finding)
- Prior human experience (if available)
- Informed Consent
- Investigator Brochure

# What are the strategy considerations?

(think through phase 2 and align preclinical development strategies with those goals)

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- **Preclinical strategy**
  - Drug-like properties
  - Bioavailability, formulation and excipients
  - Reliable vs. misleading animal models
  - Scalable manufacturing
  - Reverse translational meta-analysis (retrospective – omics in the target patient populations)

# What are the strategy considerations?

(think through phase 2 and align preclinical development strategies with those goals)

Pharmacology	Toxicity	Chemistry	Commercial
target(s) selectivity (RoT >10X)	acute toxicity	hydrophobicity	process scalability
target validity	chronic toxicity	hydrophilicity	quality systems
mechanism of action	on target toxicity	electrophilicity	cold chain requirements
mode of action	off target toxicity	lipophilicity	process optimization
off target therapeutic effects	metabolite on target toxicity	hydrolytic stability	steps in synthesis
therapeutic range	metabolite off target toxicity	polarity/dipolarity	catalytics/catalysts
prodrug activation	bioactivation/covalent modification	pKa	raw materials/precursor avail.
bioavailability	mitochondrial toxicity	redox stability	toxic byproduct
metabolic stability	cytotoxicity	counter ion for salts/acids	shelf life
BBB uptake permeability	genotoxicity	crystal lattice energy	purity thresholds
endocytosis permeability	mutagenicity	planar geometry	cost of goods- API
active uptake transporter permeability	teratogenicity	polar surface area	cost of goods- additives and delivery
paracellular permeability	carcinogenicity	conjugation optionality	trade dress
efflux permeability	nucleic acid alkylation	steric hindrance	side effects
passive diffusion permeability	gene induction	polymorphs	market channel
half life	respiratory toxicity	chiral purity	
<b>liberation</b>	reproductive toxicity	<b>Rules of thumb (RoT; heuristics)</b>	<b>Intellectual property-regulatory</b>
dissolution rate	hepatic toxicity	Lipinki's rules of 5	molecular novelty/chemical whitespace
formulation	glutathione depletion	Veber Rules	patent- composition of matter
route of administration	renal toxicity	Pardridge rules	patent- polymorphs
solubility	neurotoxicity	Rule of 3	patent- ionic/salt variants
<b>absorption</b>	cardiotoxicity	molar refractivity	patent- prodrugs, metabolites, precursors
transport pathways	hERG toxicity	number of atoms <70	patent- freedom to operate
food effect	arrythmogenic	chiral diversity/#stereocenters	patent- label expansion optionality
intestinal permeability	GI toxicity	≤5(to 7) hydrogen bond donors	scope of patentability, patent enablement
<b>distribution</b>	myelotoxicity/immunotoxicity	≤9 (to 12) hydrogen bond acceptors	proprietary runway length
plasma protein binding	off target tissue uptake	MW <~500 Da	regulatory- data exclusivity optionality
V <sub>d</sub>	LD50	LogP/LogD <5 @ pH 7.4	regulatory- orphan drug optionality
erythrocyte binding	genotype	≤4 rings	regulatory- biologic drug optionality
AUC	<b>Biologics</b>	≤10 rotatable bonds	regulatory- Hatch-Waxman optionality
target tissue uptake	immunogenicity	%F ≥ 30%	ethical sourcing of predicate materials
<b>metabolism</b>	proteolytic stability	Cl ≤ 30mL/min/kg in rats	off-label natural product optionality
first pass metabolism	thermodynamic stability	plasma protein binding ≤ 99 5%	pathway optionality
CYP pathways/occupancy	affinity/maturation	EC50/ED50/IC50≤1 μM to 100 nM	proprietary formulation
xenobiotic metabolism	target tissue uptake		proprietary glycoengineering
detoxification pathways	aggregates		proprietary precursors
hepatic uptake	specificity		proprietary production
hepatic efflux	heterotypic binding		
<b>excretion</b>	infusion requirements		
conjugation mechanism	half life/Cl		
biliary excretion	target localization		
tubular excretion	asparagine and aspartate stability		
reabsorption	pH dependent behaviors		
	source organism		

# What are the strategy considerations?

(think through phase 2 and align preclinical development strategies with those goals)

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- **Clinical strategy**
  - Right indication
    - Orphan-first strategy?
    - Label expansion strategy?
  - Right (approvable) endpoint
  - Line of sight to phase 2 efficacy
  - Right population- biomarkers and PGx
  - Competitive positioning
  - Size and duration of clinical trials

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**A few more examples**

# Failure- context of use



## Guidance for Industry and Review Staff Target Product Profile — A Strategic Development Process Tool

### DRAFT GUIDANCE

This guidance document is being distributed for comment purposes only.

Comments and suggestions regarding this draft document should be submitted within 60 days of publication in the *Federal Register* of the notice announcing the availability of the draft guidance. Submit comments to the Division of Dockets Management (HFA-305), Food and Drug Administration, 9630 Fishers Lane, cm. 1061, Rockville, MD 20852. All comments should be identified with the docket number listed in the notice of availability that publishes in the *Federal Register*.

For questions regarding this draft document contact Jeanne M. Delasko at 301-796-0900.

U.S. Department of Health and Human Services  
Food and Drug Administration  
Center for Drug Evaluation and Research (CDER)

March 2007  
Procedural

7/25/07 10:41 AM

<https://www.fda.gov/media/72566/download>

## GlobelImmune HCV vax shows promise in trial

Nov 4, 2010 7:06am

GlobelImmune's GI-5005, the company's investigational Tarmogen product, improved sustained virologic response by 12 percent in patients with genotype 1 chronic hepatitis C virus infection who had failed prior treatment with standard of care, according to data from a Phase IIb study. The data suggest GI-5005 may have the potential to be the first successful therapeutic vaccine for patients chronically infected with HCV.

"Only four to seven percent of patients with genotype 1 HCV who were null, poor or partial responders to their first course of pegylated interferon-based therapy would be expected to achieve a sustained virologic response with a second course of treatment," says Paul Pockros of the Scripps Clinic. "In this study, GI-5005 conferred a three-fold improvement in SVR, an important treatment effect in this challenging patient population."

The 2008 Fierce 15 winner received \$40 million in May 2009 as part of a new partnership with Celgene, the *Boulder County Business Report* notes. The two companies said they would work jointly on multiple products to treat cancer. The company has about 40 employees. In January, GlobelImmune said it had closed on a round of financing for \$18 million. However, over the summer, the company laid off 15 of its 60 employees - or 25 percent. "Basically we were adjusting the organization for what we are working on," CEO Timothy Rodell tells the *Daily Camera*. "It was a force

- Indications and Usage
- Dosage and Administration
- Dosage Forms and Strengths
- Contraindications
- Warnings and Precautions
- Adverse Reactions
- Drug Interactions
- Use in Specific Populations
- Drug Abuse and Dependence
- Overdosage
- Description
- Clinical Pharmacology
- Nonclinical Toxicology
- Clinical Studies
- References
- How Supplied/Storage and Handling
- Patient Counseling Information

# Failure- context of use

## Globelmmune HCV vax shows promise in trial

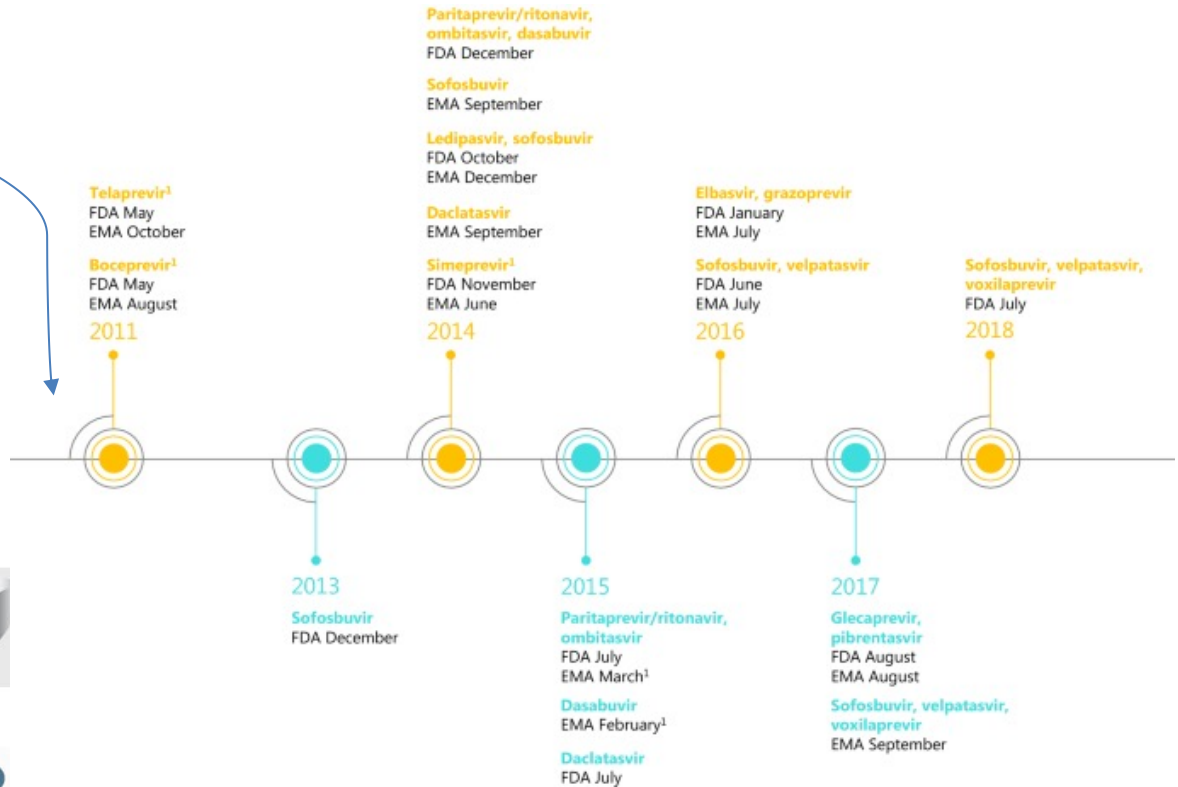
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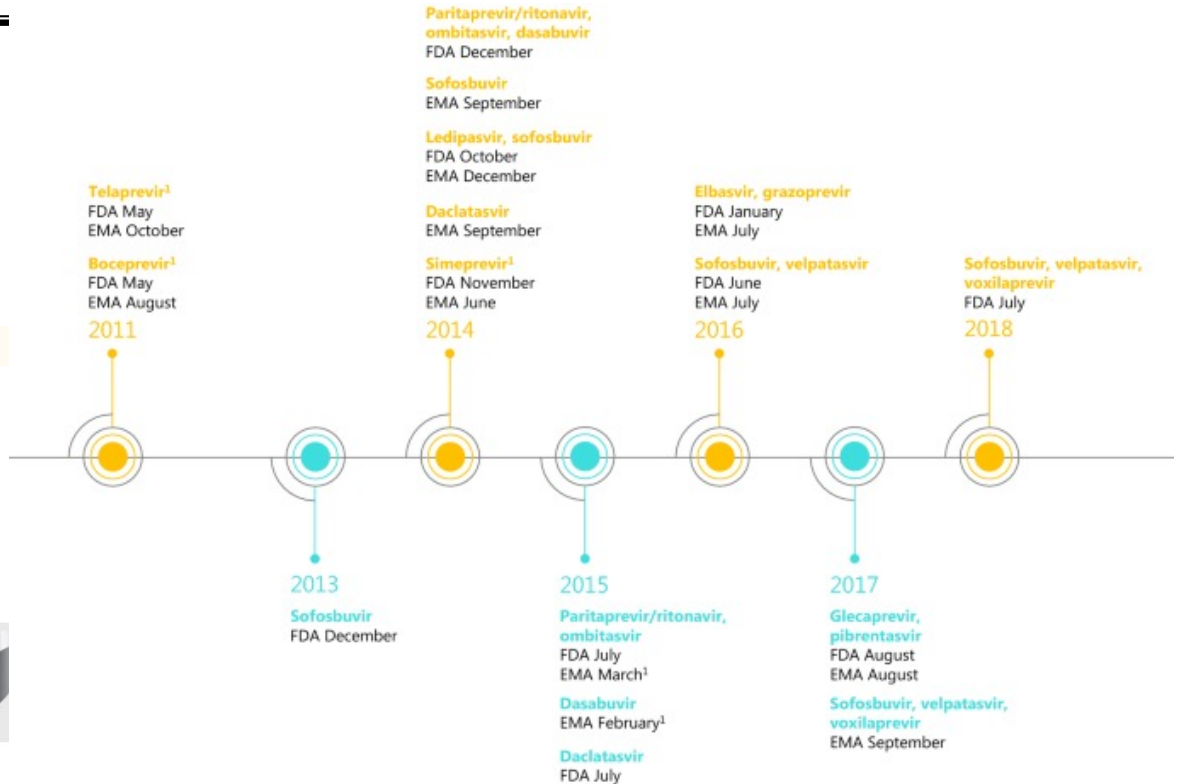
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## Direct Acting Antivirals





# Failure- context of use



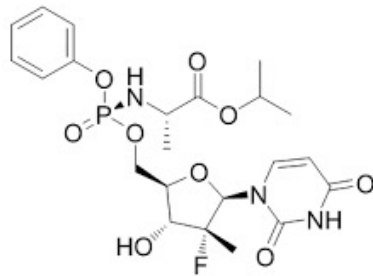
## Direct Acting Antivirals



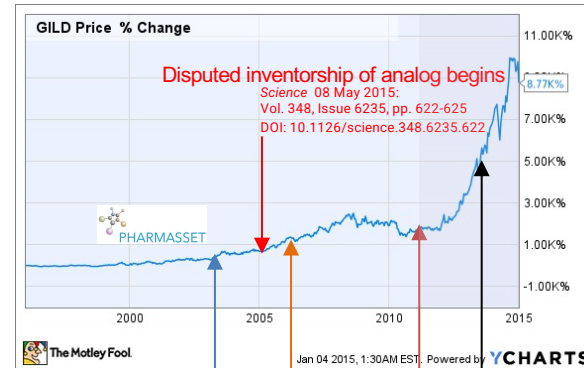
# A Unicorn's story...



Sofosbuvir



- Raymond F. Schinazi designed the molecules that are standard of care for both HCV and HIV treatment
- Superfast timeline (relatively speaking)
  - Precursor molecule invented in 2005
  - sofosbuvir invented in 2007, IPO same year- raised \$45 M
  - FDA approved in 2013
  - Fastest product launch in history of industry: 5% of the prevalent population treated within first year after FDA approval-
  - **60K HCV patients CURED**



Raymond F. Schinazi co-founds Pharmasset

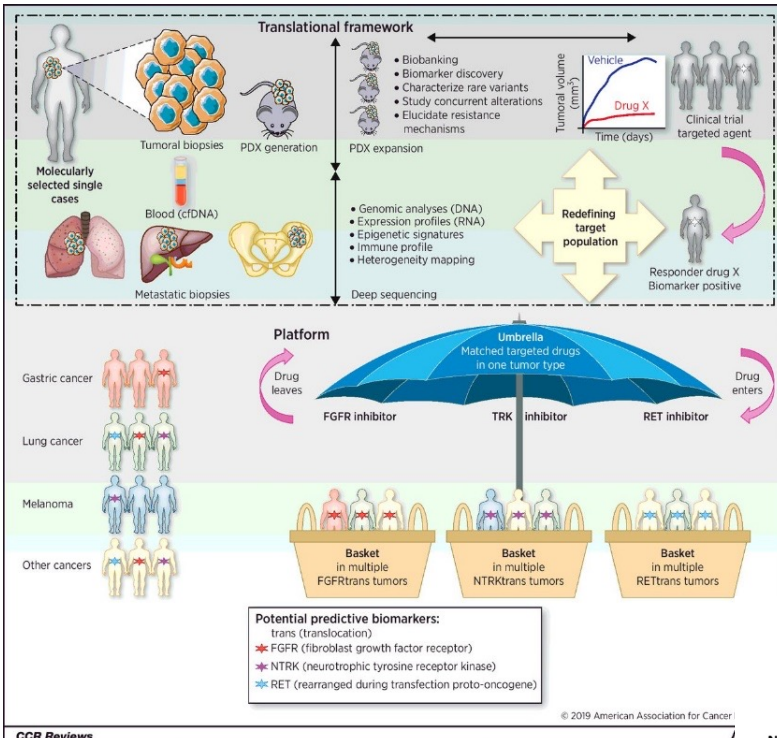


Gilead buys Pharmasset for \$137/share (**\$11.5B**)  
Pharmasset IPO at \$9/share



PHARMASSET

# Basket Trial



CCR Reviews



DOI: 10.1158/1078-0432.CCR-18-3694 Published June 2019



## FDA approves larotrectinib for solid tumors with NTRK gene fusions

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On November 26, 2018, the Food and Drug Administration granted accelerated approval to larotrectinib (VITRAKVI, Loxo Oncology Inc. and Bayer) for adult and pediatric patients with solid tumors that have a neurotrophic receptor tyrosine kinase (NTRK) gene fusion without a known acquired resistance mutation, that are either metastatic or where surgical resection is likely to result in severe morbidity, and who have no satisfactory alternative treatments or whose cancer has progressed following treatment.

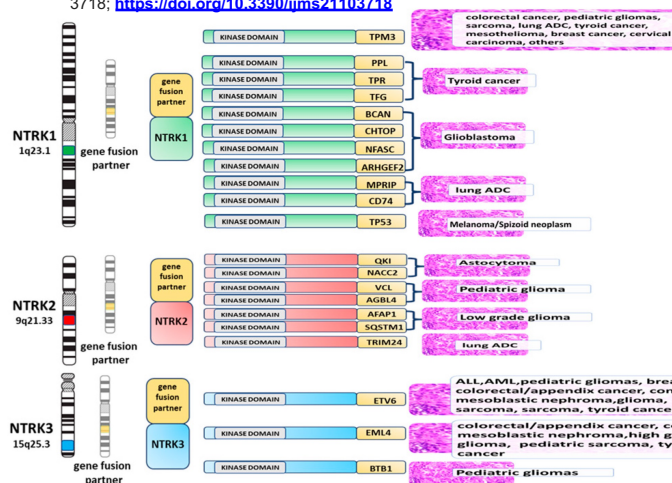
This is the second tissue-agnostic FDA approval for the treatment of cancer.

Approval was based on data from three multicenter, open-label, single-arm clinical trials: LOXO-TRK-14001 (NCT02122913), SCOUT (NCT02637687), and NAVIGATE (NCT02576431). Identification of positive NTRK gene fusion status was prospectively determined in local laboratories using next generation sequencing (NGS) or fluorescence *in situ* hybridization (FISH). NTRK gene fusions were inferred in three pediatric patients with infantile fibrosarcoma who had a documented ETV6 translocation by FISH. The major efficacy outcome measures were overall response rate (ORR) and response duration, as determined by a blinded independent review committee according to RECIST 1.1.

Efficacy was evaluated in the first 55 patients with unresectable or metastatic solid tumors harboring an NTRK gene fusion enrolled across the three trials. All patients were required to have progressed following systemic therapy for their disease, if available, or would have

Content current as of: 12/14/2018  
Regulated Product(s): Drugs

Marino et al. 2018; Int. J. Mol. Sci. 2020, 21(10), 3718; <https://doi.org/10.3390/ijms21103718>



### Chapter 53

## Precision medicine at the academic-industry interface

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### Introduction

Precision medicine has emerged as a healthcare delivery platform that emphasizes the individualization of care through the integration of novel technologies and approaches into the diagnosis, treatment, and clinical management of patients and populations. A major driver for this movement has been the sobering reality that healthcare, as we know it today, will not be sustainable long term unless we have approaches that help to augment diagnostic accuracy and precision, deliver targeted therapies that improve efficacy and decrease toxicity and help identify populations who are most likely to benefit. The notion that precision medicine is not an inherently new approach must also be recognized, as differential diagnosis and blood typing for blood transfusion have been a cornerstone of medicine for over a century. A major facet of the current precision medicine evolution is the re-examination of disease, where a biomarker (often a single molecule or a disease-related variant of a normal molecule), is measured or detected to inform decisions about the presence, absence, or degree of disease. The first disease that

### Background

The completion of the Human Genome Project (HGP) in 2003 was a major milestone, which enabled precision medicine with the tools of high-throughput analytics [1]. The reference genome sequence resulting from the HGP provided insights on the structure of the genome that was not emerging of discovery, particularly in disease processes. The cost of the project has been estimated at \$2.7 billion [2]. By the mid-2000s, it was practical to objectively measure changes in gene expression, and differences in genome sequences of diseased individuals, relative to the reference genome or healthy individuals. There were still major hurdles to leveraging genome-wide and expression profiles in clinical decision-making [3]. The cost of sequencing a genome was orders of magnitude in excess,

# Resources

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- FDA guidance documents, specifically Target Product Profile (TPP)  
<https://www.nature.com/articles/nrd.2016.264> <https://www.fda.gov/media/72566/download>
- Advisors experienced in drug development (TMC Accelerator for Cancer Therapeutics)
- Review a clinical trial for a comparable drug and/or the indication of interest on [Clinicaltrials.gov](http://Clinicaltrials.gov)
- Review the label of a comparable drug
- ...& and collaborate with the GCC Faculty!!